



XcelaSAN[®]

XcelaSAN improves application performance, increases productivity, and delivers immediate results.

High-End Performance from Midrange Storage Systems

Information Service Providers

The Information Service Provider business model provides access to applications and related services that would otherwise have to be located on-site. Customer demand for services is often unpredictable, causing high I/O activity that exceeds the capabilities of storage resources and customer productivity is negatively impacted. The traditional solution of over-provisioning disk space can be cost prohibitive. In addition, the Service Provider cannot host additional clients until the problem is resolved, resulting in lost revenues. The XcelaSAN provides the additional storage scalability to meet the high demands facing Information Service Providers so they can deliver unprecedented performance to their customers.

Hosted and Managed Service Providers

An important criteria for successful Hosted and Managed Service Providers is rapid access to information. Customers performing online transactions expect prompt responses to updates and queries. If those expectations are not met, they will take their business to a competitor. Using the XcelaSAN to speed transaction intensive data will significantly improve response time and increase customer service. XcelaSAN enables Service Providers to support multi-tenancy to fully utilize existing infrastructure, while delivering exceptional performance.

Service Provider Challenges:

- Unpredictable client I/O demand
- Meeting Service Level Agreements while keeping costs under control

XcelaSAN[®] Solution:

- Improve customer satisfaction and enhance customer service
- Meet service level requirements without adding servers
- Support more users maximize profitability

XcelaSAN is the industry's first intelligent, SAN optimization appliance that provides significant performance improvements for fiber channel SAN mid-tier storage users, allowing them to reduce Total Cost of Ownership (TCO) by accelerating critical business applications with less hardware.

Achieve the full potential of your existing storage infrastructure with XcelaSAN.

